



## AGM 2017

Wednesday, 20 September | Lainston House, Winchester

### 13:30 REGISTRATION & WELCOME REFRESHMENTS

### 14:00 CHAIRMAN'S WELCOME

*Craig James* – Chairman, *Prepaid International Forum (PIF)*

### 14:05 PIF ANNUAL ACTIVITY REPORTS 2016/17

Presented by:

- *Diane Brocklebank* – Commercial Director, *PIF*
- *Chris Ellis* – *PIF Public Affairs-Public Relations Committee*, Director, *Bowsprit International*
- *Dr. Hartwig Gerhartinger* – Chairman, *PIF AML Working Group*, VP, Group Regulatory & Governmental Affairs, *Paysafe Group*
- *Kate Johnson* – Chairman, *PIF Legal & Regulatory Working Group*, Partner, *Osborne Clarke*

### 15:00 NETWORKING BREAK

### 15:30 MASTERCARD – ADVANCING PREPAID

Hear an update from our Benefactor Mastercard on its strategies to accelerate social, financial and digital inclusion with prepaid, with specific reference to its revised strategy for European Business Development and Mastercard's standpoint on Brexit and the future of passporting.

*Lee Russell*, Director – Prepaid UK & Ireland, *Mastercard*

### 16:00 PIF GOVERNANCE, ELECTIONS & APPOINTMENTS

### 16:15 PROPOSALS & MEMBER Q&A

### 17:00 CHAIRMAN'S CLOSING REMARKS

*Craig James*, Chairman, *PIF*

### 19:00 NETWORKING DRINKS RECEPTION

*The Drawing Room*

### 20:00 PIF ANNUAL DINNER 2017

*Dawley Barn*

*All times are approximate. Agenda may be subject to change*



## SUMMIT 2017

Thursday, 21 September | Lainston House, Winchester

### 08:30 REGISTRATION & REFRESHMENTS

### 09:00 WELCOME

*Craig James, Chairman, Prepaid International Forum (PIF)*

### 09:10 THE POTENTIAL FOR GLOBAL PREPAID: AN OVERVIEW OF KEY MARKETS

Prepaid continues to deliver a wealth of payment solutions to consumers, businesses and governments worldwide. Hear market opportunity estimates for selected regions and learn how regulation, converging technologies and evolving consumer needs are redefining the global prepaid landscape. **Mark Beresford**, Director, **Edgar, Dunn & Company**

### 10:00 GROWING THE PREPAID FOOTPRINT WITH BITCOIN

Businesses expect payment services to have global reach: a perfect fit with Bitcoin. BitPay offers Bitcoin acceptance, B2B billing, Bitcoin payouts and a BitPay VISA card. Hear how the BitPay VISA card gives customers all around the world the freedom to spend their Bitcoin, opening up the way for online merchants to accept Bitcoin payments and payout Bitcoin to customers. **Pieter Poorthuis**, Senior Sales Engineer, **BitPay**

### 10:30 THE PREPAID MARKET IN FRANCE: EMERGING TRENDS AND OPPORTUNITIES FOR GROWTH

Natixis Payment Solutions has been a benchmark in the payments industry for over 30 years. With a 20% market share in France for e-payments, hear how this major player is adapting to the rapidly-evolving payments landscape with innovative, secure and customisable prepaid solutions for today's connected world. **Nicolas Chatillon**, Deputy Chief Executive Officer, **Natixis Payment Solutions**

### 11:00 NETWORKING BREAK

### 11:30 KEYNOTE INTERVIEW:

#### THE FALL AND RISE OF THE FINTECH EMPIRE

**Suresh Vaghjiani**, Managing Director, **Global Processing Services**

*Interview led by Robert Courtneidge, Global Head of Cards & Payments and Siobhan Moore, European Head of Cards & Payments, Locke Lord LLP*

### 12:00 MORNING SPEAKER PANEL SESSION

*Moderated by Chris Ellis, Director, Bowsprit International & Member of the PIF Board*

### 12:15 NETWORKING LUNCH



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**13:30 TOWARDS A NEW PAYMENTS ARCHITECTURE**

The Payments Strategy Forum has published its Blueprint for the Future of UK Payments for public consultation. This session looks at the work undertaken by the Forum to further the statutory objectives of the Payment Systems Regulator, with references to the Forum strategy, access to payment systems and the role of the New Payment Systems Operator. **Mike Smith, Member, Payments Strategy Forum**

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**14:00 ASSESSING THE IMPACT OF REGULATORY CHANGE**

**Kate Johnson, Partner, Osborne Clarke, Chair, PIF LRWG, Dr. Hartwig Gerhartinger, VP Group Regulatory & Governmental Affairs, Paysafe Group, Chair, PIF AMLWG & Judith Rinearson, Partner, K&L Gates LLP**

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**14:45 GOVERNMENT PREPAID PROGRAMMES: SECURITY, COMPLIANCE & THE EVOLVING BUSINESS MODEL**

Governments around the world are continually improving the way that they disburse welfare payments and are bringing millions of people more securely into the financial services mainstream using prepaid products. Hear how the UK's leading payments specialist is empowering local authorities with the freedom to implement direct payment solutions that are effective, compliant and protective of the end-user. **Kevin McAdam, Director – Prepaid & Victoria Preece, Compliance Officer, allpay**

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**15:15 NETWORKING BREAK**

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**15:45 CORPORATE KYC IN THE PREPAID & PAYMENTS SECTOR: WHAT ARE THE REAL CHALLENGES?**

Manual, slow and costly processes; little or no access to international data sources, monitoring, reviewing changes in Directorships and Shareholdings; unpleasant customer journey; uncovering complex corporate structures, additional 3<sup>rd</sup> party AML checks...sound familiar? Hear how this unique fully integrated platform can make significant improvements to your compliance procedures and cut costs considerably whilst remaining fully compliant with regulatory requirements. **Kieron O'Brien, Sales Director, Know Your Customer**

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**16:15 THE WEARABLE FUTURE OF PREPAID**

It is estimated that there will be between 300 and 500 million wearables in the world by 2020, supporting the drive to move away from cash and onto contactless payment devices. Learn how different form factors from wristbands to key fobs, jewellery and even sunglasses are enabling payments in an increasingly mobile and connected world. **Charline Allard, Product Manager, OT-Morpho**

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**16:45 CLOSING PANEL SESSION: THE FUTURE FOR PREPAID**

Moderated by **Craig James, Chairman, PIF**

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**17:00 CHAIRMAN'S CLOSING REMARKS**

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